

2007 MASSACHUSETTS SMALL GROUP MEMBERSHIP REPORT ¹
ELIGIBLE GROUPS, EMPLOYEES AND THEIR DEPENDENTS SUMMARY
(211 CMR 66.13(2)(g))

MASSACHUSETTS SUMMARY OF ELIGIBLE GROUPS (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS)	ANNUAL 2006 GROUPS	ANNUAL 2007 GROUPS	DIFF 2006 -2007	2006 MARKET SHARE	2007 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	7,576	7,223	-353	6.1%	6.1%
Commercial Carriers	19,611	17,521	-2,090	15.9%	14.8%
Health Maintenance Organizations	96,209	93,679	-2,530	78.0%	79.1%
TOTALS:	123,396	118,423	-4,973	100.0%	100.0%

MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP EMPLOYEES (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS)	ANNUAL 2006 EMPLOYEES	ANNUAL 2007 EMPLOYEES	DIFF 2006 -2007	2006 MARKET SHARE	2007 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	27,194	25,694	-1,500	6.7%	6.5%
Commercial Carriers	26,221	23,435	-2,786	6.5%	5.9%
Health Maintenance Organizations	350,642	345,869	-4,773	86.8%	87.6%
TOTALS:	404,057	394,998	-9,059	100.0%	100.0%

MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP DEPENDENTS (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS)	ANNUAL 2006 DEPENDENTS	ANNUAL 2007 DEPENDENTS	DIFF 2006 -2007	2006 MARKET SHARE	2007 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	34,281	32,753	-1,528	8.2%	8.0%
Commercial Carriers	23,396	21,393	-2,003	5.6%	5.2%
Health Maintenance Organizations	359,918	354,924	-4,994	86.2%	86.8%
TOTALS:	417,595	409,070	-8,525	100.0%	100.0%

MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP COVERED LIVES (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS)	ANNUAL 2006 COVERED LIVES	ANNUAL 2007 COVERED LIVES	DIFF 2006 -2007	2006 MARKET SHARE	2007 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	61,475	58,447	-3,028	7.5%	7.3%
Commercial Carriers	49,617	44,828	-4,789	6.0%	5.6%
Health Maintenance Organizations	710,560	700,793	-9,767	86.5%	87.2%
TOTALS:	821,652	804,068	-17,584	100.0%	100.0%

¹ Based on the 2007 Small Group Annual Reports currently on file with the Division.